



REPRESENTING QUALITY MANUFACTURERS SINCE 1973

Fluid Handling





















Terminal Cooling/Heating



















Air Handling & Energy Recovery















Air Distribution & Ventilation

















































WHAT IS DECARBONIZATION?

• The U.S. has a goal to meet net zero by 2050

 This means that the amount of greenhouse gasses entering the atmosphere will be equal to the amount of greenhouse gasses being removed from the atmosphere.

This can be done through electrification.

 Converting fossil fuel processes to electric

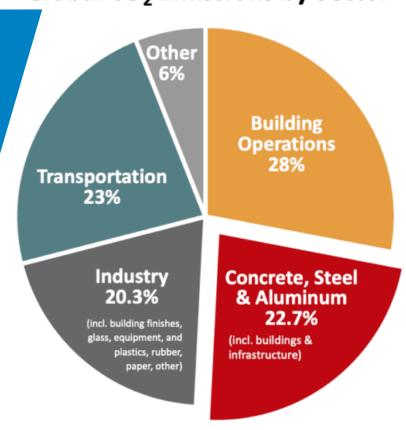




WHY DECARBONIZE? - THE IDEAL

Global CO₂ Emissions by Sector

- Buildings account for over a quarter of carbon production worldwide
- Owners, Developers, and Engineers are increasingly preferring decarbonized buildings
 - Tax credits and government rebates
 - Climate change
 - Decreased utility cost
 - Tenant preference
 - Municipal/federal code





WHY DECARBONIZE? - THE LOGIC

Gas utilities rely on expansion to stay in business

Take on loans to maintain rates

Expand their customer base to pay it off

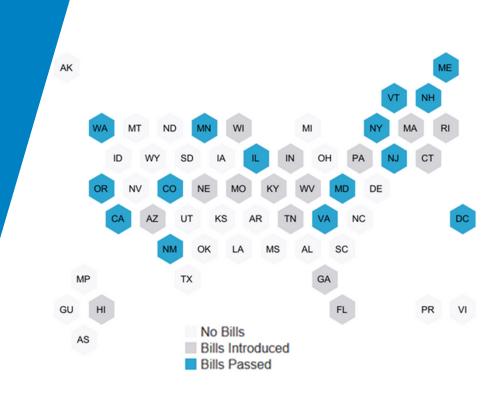
 Much of the gas infrastructure is ~50-70 years old, which is about the lifespan of the equipment

 Cost to replace & upgrade is about 4 5x what's available through the Inflation Reduction Act



WHY DECARBONIZE? - THE REALITY

- 25% of Americans currently live in a jurisdiction requiring Zero Emission buildings
- Clean Heat Standard
 - Gas Utility Providers need to continually reduce emissions from their supply.
 - This has been adopted by a handful of states.
- We are headed towards decarbonization nationally





DETROIT HEALTHCARE TRENDS

- Corewell Health
 - carbon neutral by 2040
- Henry Ford Health
 - Destination Grand is targeted to be net zero by 2050
- U of M Health
 - Completing LEED Platinum Kahn Health Care Pavilion in fall 2025
- Ascension
 - Net Zero by 2040





BE THE LEADER

Don't let regulation or government mandates drive the market.





WHAT NEEDS TO CHANGE?

HEAT/COOL SOURCE

- From: boilers and gas furnaces
- To: heat pumps
- FLUID MOVEMENT
 - Variable speed pumps/compressors
 - Improved hydronic efficiency (automatic balancing valves, etc.)
- TERMINAL UNITS
 - Low temperature heating
 - Variable speed fans
 - Convection





THE BASELINE

ELECTRIC HEAT







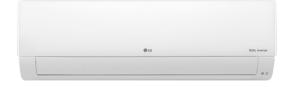
UNITARY EQUIPMENT

SPLIT SYSTEMS



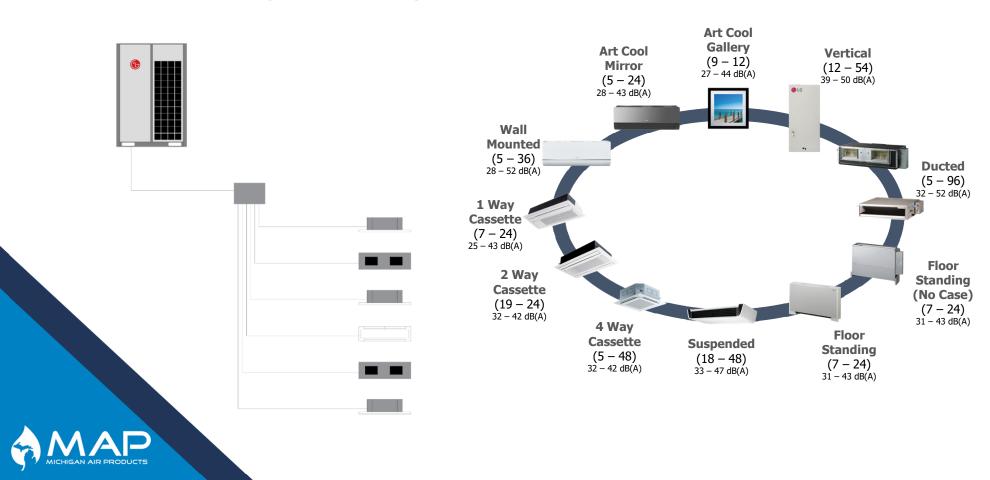






COMMERICAL SYSTEM

VARIABLE REFRIGERANT FLOW



IS THIS OUR ONLY OPTION?

MULTIV

• While very efficient, refrigeration systems are not a great fit for healthcare

 Strict building code for healthcare severely limits system capacities

VRF and unitary is only a good fit for office space



Hydronic Decarbonization

 Hot water/chilled water heat and cool is commonplace in healthcare.

No additional maintenance training required

• Easy code compliance

• Some design considerations:

Low heating hot water temperature

• Low ambient derate



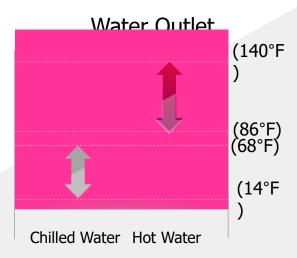


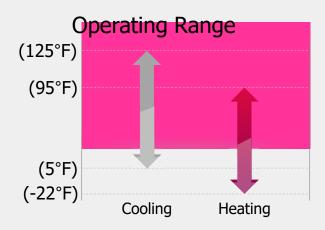
INVERTER CHILLERS

AKA: HEAT PUMP CHILLERS

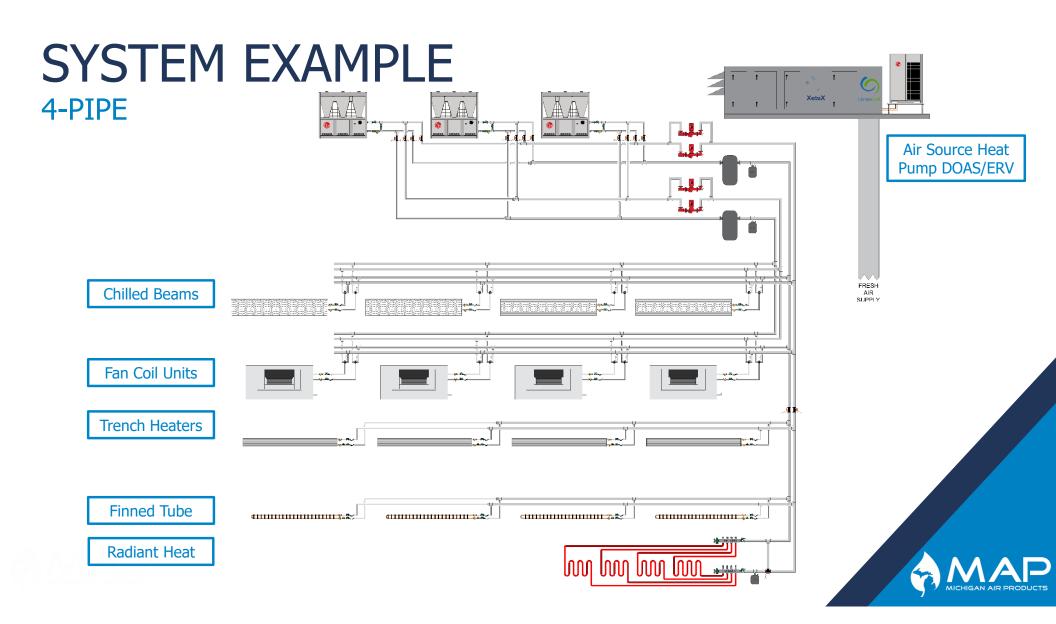
- Excellent decarbonization/electrification solution
- Exceeds constant speed scroll efficiencies
- Produces chilled and hot water
- Extremely quiet
- Modular
- Low water temperatures







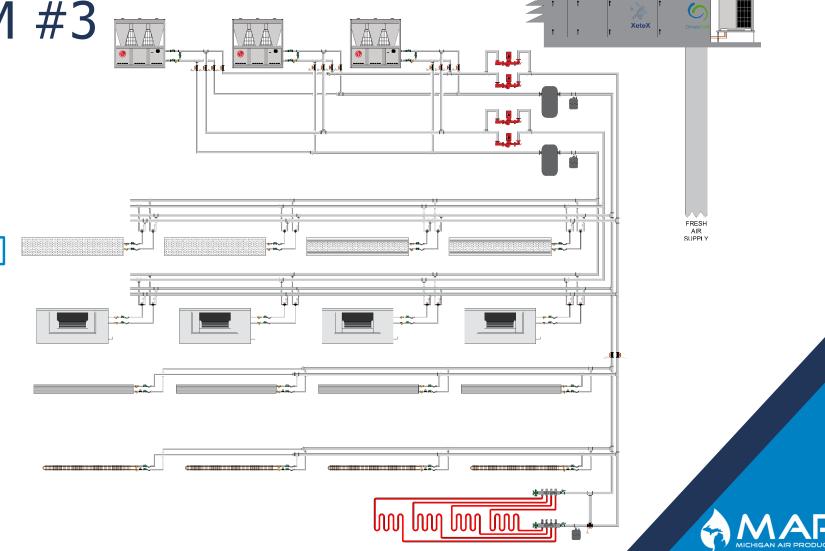




SYSTEM #3

Chilled Beams

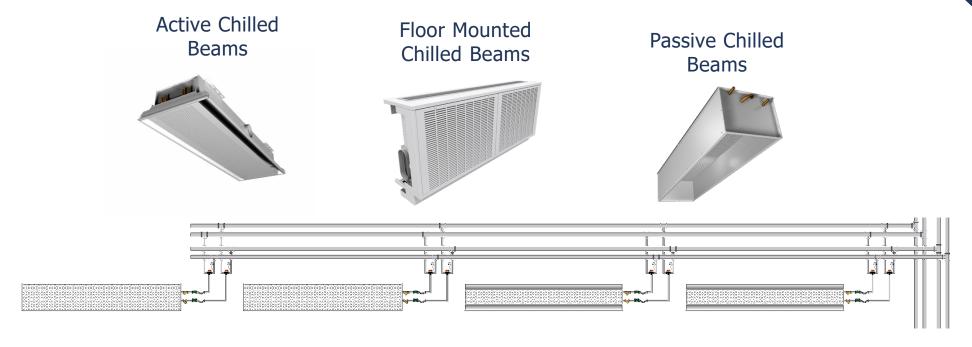
4-PIPE





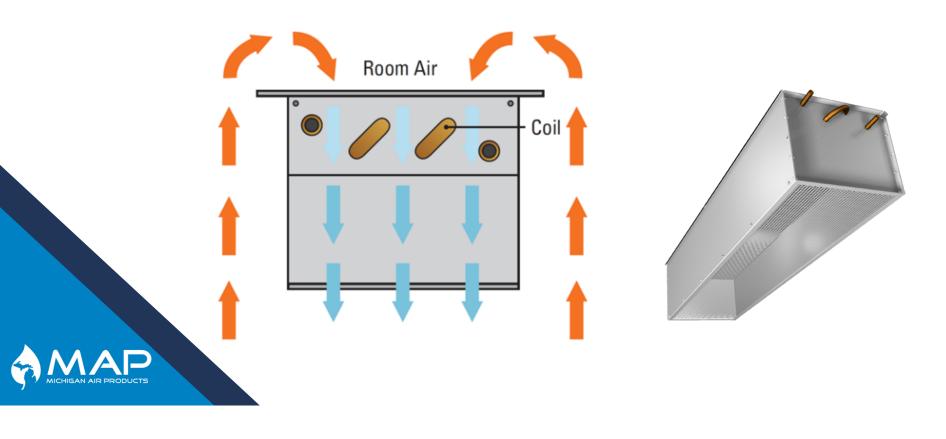


- Chilled Beams are sensible only devices that use chilled or heated water supplied above the room dew point to heat or cool a space
- Low maintenance requirement



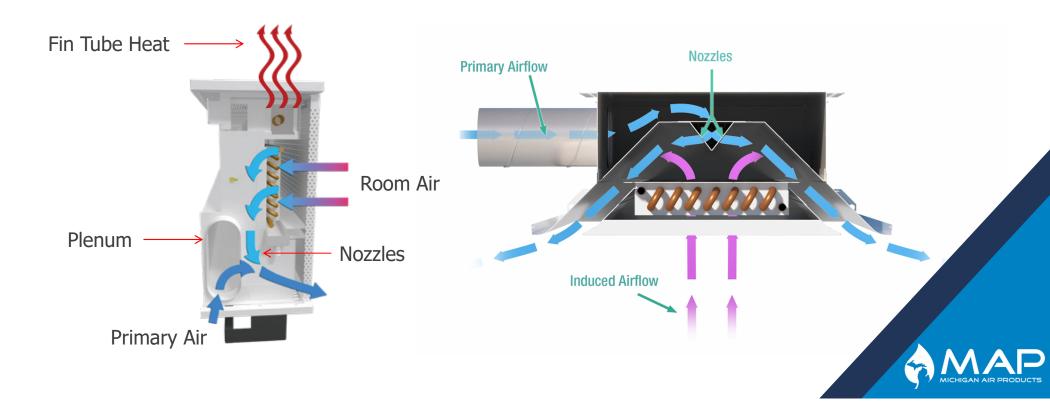
PASSIVE

• Chilled Beams are sensible only devices that use chilled or heated water supplied above the room dew point to heat or cool a space



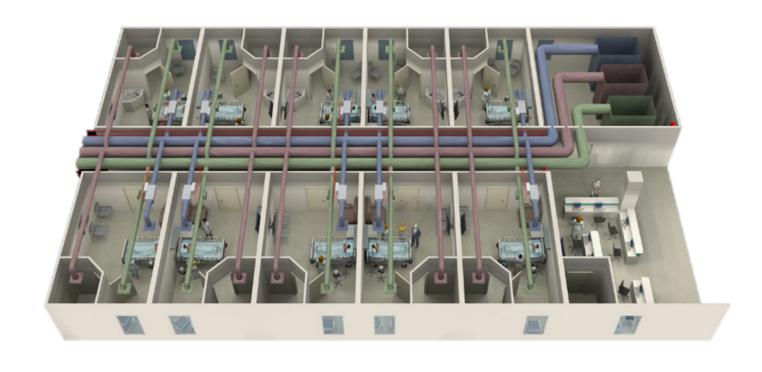
ACTIVE

• Chilled Beams are sensible only devices that use chilled or heated water supplied above the room dew point to heat or cool a space



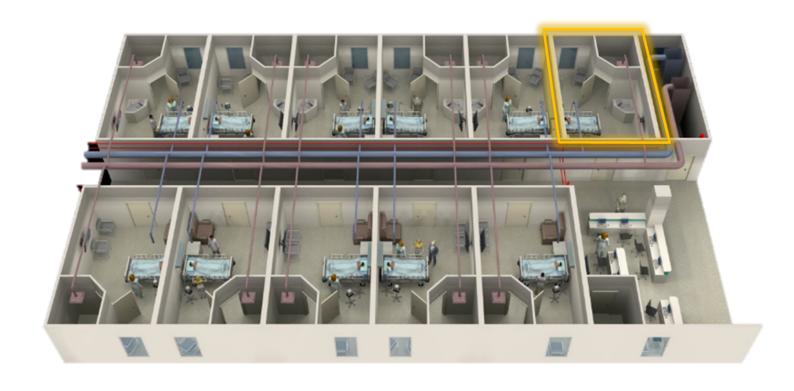
TYPICAL VAV LAYOUT





TYPICAL BEAM LAYOUT

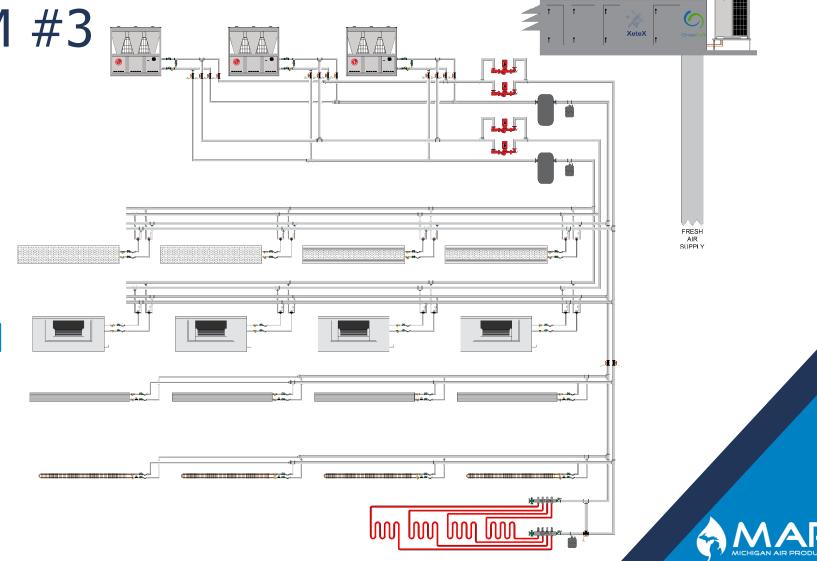




SYSTEM #3

Fan Coil Units

4-PIPE



FAN COIL UNITS & VAV





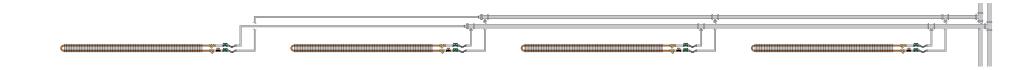


- Pre-engineered for low water temperature applications
- Building in Seattle is currently running on 95° F hot water

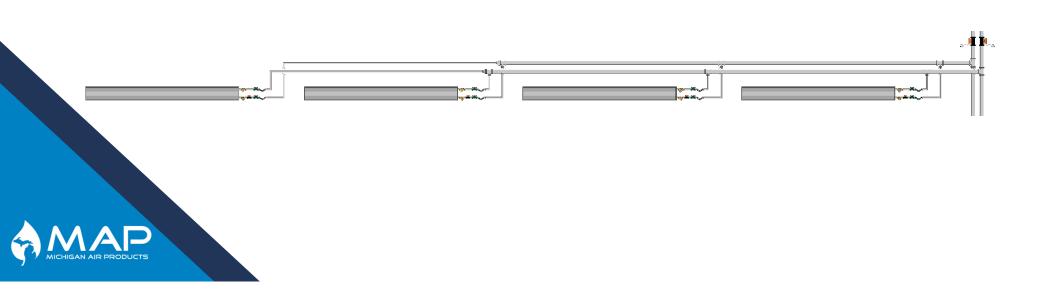


SYSTEM #3 4-PIPE **Trench Heaters** Finned Tube M M M M

FINNED TUBE & CONVECTION

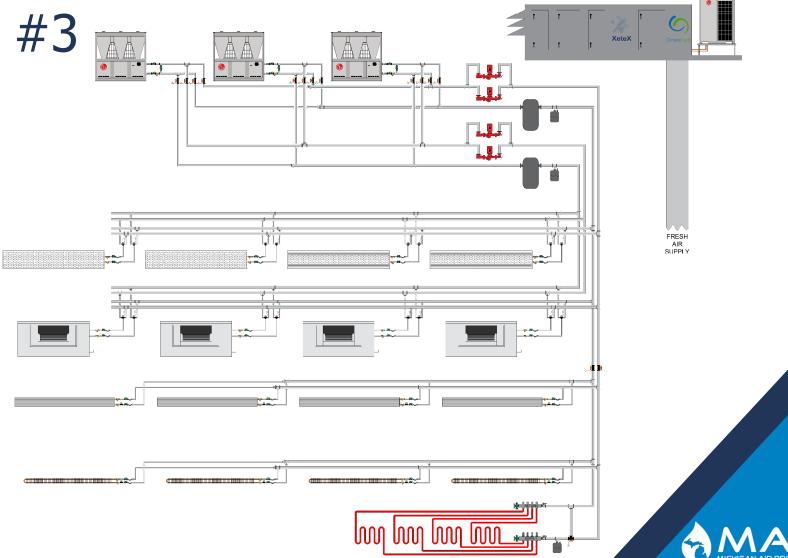


TRENCH HEATERS



SYSTEM #3

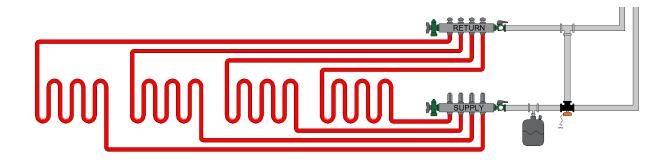
4-PIPE



Radiant Heat



RADIANT FLOOR & SNOWMELT

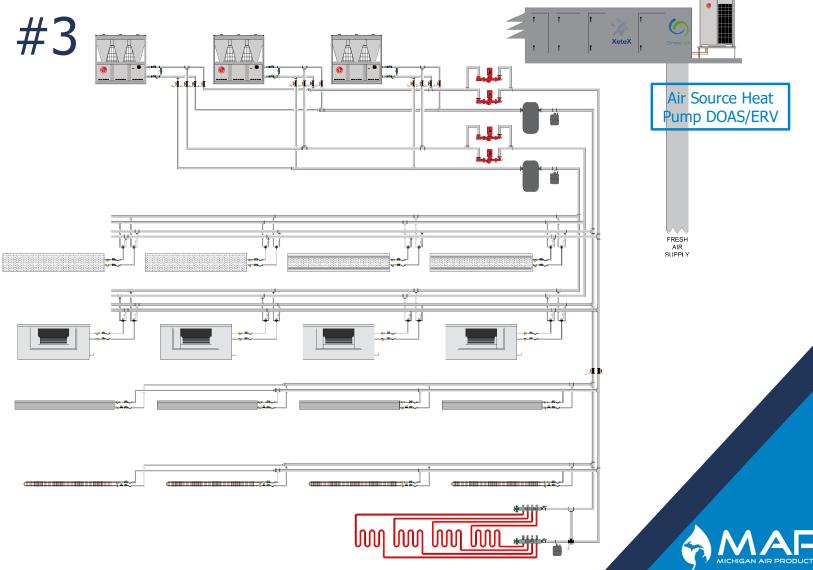




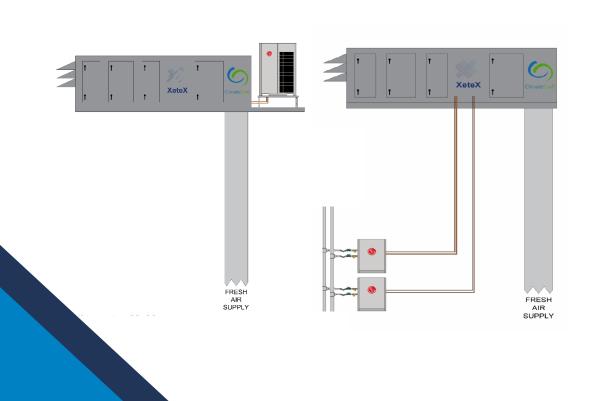


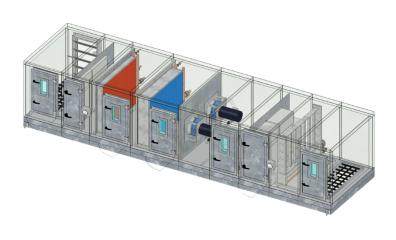
SYSTEM #3

4-PIPE



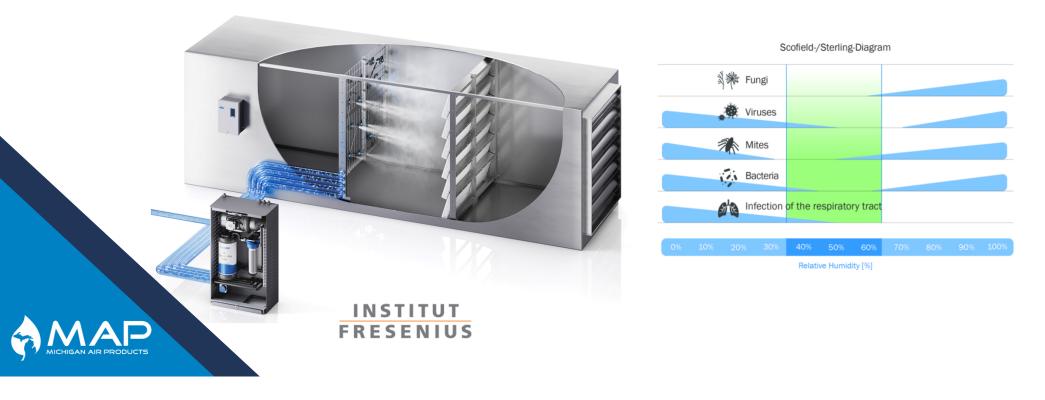
DOAS, ENERGY RECOVERY, & AIR HANDLING





HUMIDIFICATION

- Adiabatic systems no steam production required
- Water treatment
 - Reverse osmosis, carbon filter, and UV required to maintain hygiene levels.



PROVIDENCE ST. PETER HOSPITAL SEATTLE

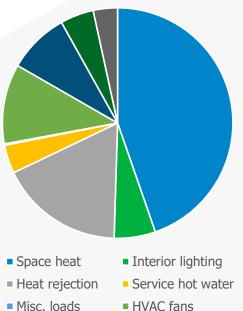
- Washington state is imposing a carbon tax, so Providence St. Peter Hospital conducted a decarbonization case study in partnership with ASHE to determine the impacts.
- The challenge:
 - Fully eliminate carbon processes (excluding emergency generators)
- The goal:
 - Determine the cost and carbon impact of multiple options



PROVIDENCE ST. PETER HOSPITAL SEATTLE

- Energy model takeaways
 - The largest source of energy consumption by a wide margin if space heat
 - Second largest is heat rejection or cooling
 - Third largest is HVAC fans
- HVAC is an energy pit!

Calibrated Energy Model End-Use Percentages



- Process steam Cooling
- Pumps

PROVIDENCE ST. PETER HOSPITAL SEATTLE

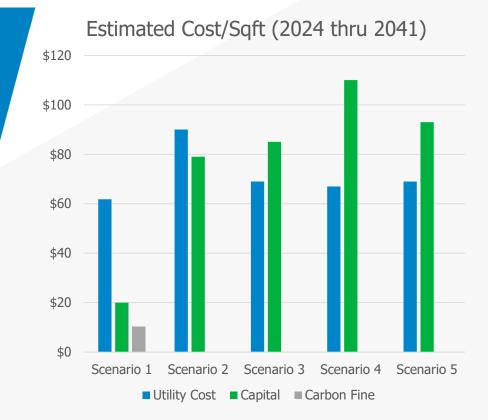
Conclusion of 5 scenarios:

- 1. Business as usual
- 2. Replacing dual-fuel boilers with electric resistive boilers, leaving everything else the same
- 3. Demand side energy saving measures, electrified process load, and 16 MMBtu/h heat pump plant
- 4. Adding envelope energy saving measures (better windows and improved insulation) to scenario 3, reducing heat load to 11 MMBtu/h
- 5. Removing wall insulation from option 4 as this is a costly improvement with little impact



PROVIDENCE ST. PETER HOSPITAL SEATTLE

- Conclusion of 5 scenarios:
 - 1. Business as usual
 - 2. Electric heat
 - 3. Full heat-pump decarbonization
 - 4. Heat pump decarbonization with full envelope improvements
 - 5. Heat pump decarbonization with window improvement only





PROVIDENCE ST. PETER HOSPITAL SEATTLE

Conclusion

 Seattle has vastly different design conditions to Michigan

No humidification load

Much more mild winters

This is a full replacement study

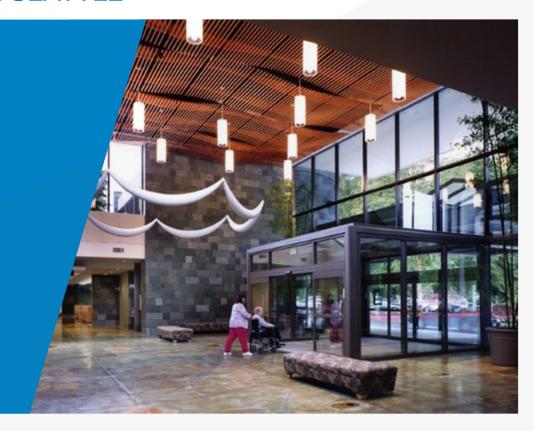
 No tax credits or rebates were considered





PROVIDENCE ST. PETER HOSPITAL SEATTLE

- Case Study Takeaways for SMSHE
 - Decarbonization is costly
 - If you need to replace existing systems, decarbonization should be a consideration
 - Explore rebate and tax opportunities
 - Conduct a detailed energy study on your building





QUESTIONS?

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Case Study: ashe.org/sustainability/electrifying-heat-existing-hospital