



MEETING NOTICE

Date: Wednesday, June 12, 2019

Schedule: 11:30am Registration
12:00pm Lunch
12:30pm Meeting / Presentation

Program: Lighting as a Service (Zero Capital Lighting Updates),
Lighting Efficiencies Across Healthcare Departments

Presented by: Kellen Bollettino, Strategic Account Executive,
SLS Energy Solutions
Tom Walther, Southeast Region Sales Director,
SLS Energy Solutions

Lunch Sponsored by: SLS Energy Solutions

Location: Engineering Society of Detroit
20700 Civic Center Drive, Suite 450
Southfield, MI, 48076
248.353.0735

Registration: Click [here](#) to register

Registration Deadline: 12 Noon, Monday, June 10, 2019

Cost: Healthcare Engineers – Free
SMSHE Associate Members – \$25.00
Non-Member Suppliers – \$50.00



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Speaker Bios:

Kellen Bollettino- Strategic Account Executive *SLS Energy Solutions*

- Responsible for partner relations in the Central States
- Solutions Identification with Strategic Global and National accounts.
- Assist in the audit and design of lighting upgrade projects
- Insure high level of customer satisfaction.

Previous Experience:

- CPower - National Accounts Demand Response
- OPower- Sales Executive – Central States Utilities
- Education: Purdue University- B.S. Selling and Sales Management-Consumer Sciences

Tom Walther – Southeast Region Sales Director Bradenton, FL *SLS Energy Solutions*

- 35 years in Commercial Building maintenance, retrofits and energy efficiency upgrades.
- Leads sales team activities and technical resources to assure client satisfaction and quality throughout the project development process in the SE Region.

Previous Experience:

- Johnson Controls, Inc. Energy Solutions
- Various Management positions, Memphis, TN & Tampa, FL
- Perfection Mechanical Services
- Branch General Manager & Area Sales Manager, Louisville, KY
- Honeywell Building Services Division Jan 1982 – May 1994 Sales and Sales Management positions, Detroit, MI & Tampa, FL
- Professional Affiliations:
 - Energy Services Coalition, President, Board of Directors Oct 2013 – Dec 2017
 - National Assn. State Energy Officials, Vice Chairman – Sep 2008 – Sep 2012Affiliates

Licenses:

- KY Master Mechanical Contractor M3100 (Inactive)

Presentation Synopsis:

Turnkey lighting services, offers lighting solutions with a product neutral approach. Usually with a single point of contact for Audits, Design, Rebates, Procurement, Installation and Warranty. There are times these services are subcontracted.

This end to end solution offering streamlines project processes. Decreasing operating costs and internal resources lift.

Through the Lighting as a Service (LaaS) program, partners can access the capital needed to fund lighting projects without any upfront cost. This distinctive program offers entire lighting updates at Zero capital expense. Participants would receive complete lighting coverage on

material, labor and energy savings. In addition, site electrical energy usage could be sub metered at the panel level for transparency of savings.

Lunch / Meeting sponsored by SLS Energy Solutions.

There is NO CHARGE to attend if you're employed directly by a healthcare facility.